



# Wholesale Operations

Our *Solutionists* are dedicated to delivering expert safety and claim solutions to manage costs and keep employees safe at work.

## What sets us apart

### Safety Guidance Second to None

- When it comes to understanding wholesale operation exposures and injuries, our safety team has a reputation for being one of the best.
- All of our safety services, events, training (including OSHA) and online resources are provided at no additional cost to policyholders.

### Here are a few specific safety recommendations from our experts:

- Safety training programs should incorporate proper lifting & bending techniques and on equipment like dollies and hand trucks.
- Safety policies should outline strict housekeeping rules, and all walkways should be kept clean, clear and dry.
- Lower leg and knee injuries may be the result of improper movements while lifting, loading or carrying boxes.

### Personal Claims Management

- A single point of contact - each wholesale operation has a dedicated adjuster regardless of the number of locations or claim count.
- Every adjuster has an assistant that helps close claims quickly and keeps caseloads lower than industry average.

### Return to Work Team Approach

- We know the work responsibilities and business needs unique to wholesale operations and employees.
- When a worker slips and falls or a forklift driver suffers a back strain, our *Solutionist* team works proactively with the wholesale operator to bring injured workers back quickly and safely.

## We Know Wholesales

**Wholesale operations are consistently one of the top industry types we insure.**

Our decades of experience include servicing over 280 wholesale operations ranging from single location to multistate.

### Successful Track Record

We insure wholesale operations with total payroll ranging from more than \$40,000 to over \$14,110,853 million and employee counts less than five to nearly 279.



*Relationships at Work*